

SCOTT COUNTY ENGINEER'S OFFICE

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County Engineer

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Assistant County Engineer

TARA YOUNGERS
Senior Administrative Assistant

MEMO

TO: Mahesh Sharma
County Administrator

FROM: Angie Kersten, P.E.
County Engineer

SUBJ: Snow and Ice Control Salt Contract for FY2025

DATE: May 28, 2024

This resolution is for approval of purchasing snow and ice control salt for FY2025. Typically each year we participate in the Iowa Department of Transportation (Iowa DOT) statewide letting to take advantage of bulk price discounts. The Iowa DOT held this letting on May 9, 2024, and Compass Minerals America was the low bidder at \$91.50/ton.

Listed below are the bids that were received and comparisons to prior years:

	FY2025 (\$/Ton)	FY2024 (\$/Ton)	FY2023* (\$/Ton)	FY2022 (\$/Ton)
Cargill, Inc.	99.47	94.84	89.82	76.12
Morton Salt, Inc.	97.69	95.76	-	94.49
Compass Minerals America, Inc.	91.50	104.68	-	79.94
US Salt – Salt Source LLC	-	-	-	97.50
Central Salt	-	-	-	111.31

*In FY2023, the Iowa DOT exercised their option to negotiate and renew contracts with FY2022 suppliers.

We requested a bid for 1,400 tons of salt. This contract will require that we purchase a minimum of 840 tons (\$76,860) and has the potential to purchase a maximum of 1,540 tons (\$140,910). We have \$240,000 in our FY2025 budget for snow and ice control materials. I recommend purchasing salt from Compass Minerals America, for FY2025, through the state contract at a price of \$91.50/ton.

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES THAT
THIS RESOLUTION HAS BEEN FORMALLY APPROVED BY
THE BOARD OF SUPERVISORS ON _____.
DATE

SCOTT COUNTY AUDITOR

R E S O L U T I O N

SCOTT COUNTY BOARD OF SUPERVISORS

JUNE 6, 2024

AUTHORIZATION TO PURCHASE SNOW AND ICE CONTROL SALT FOR FY2025

BE IT RESOLVED by the Scott County Board of Supervisors as follows:

Section 1. That the Scott County Engineer is authorized to enter into an agreement with the Iowa Department of Transportation and Compass Minerals America Inc., for purchasing snow and ice control salt for \$91.50/ton with a minimum purchase of 840 tons and a maximum purchase of 1,540 tons.

Section 2. That this resolution shall take effect immediately.